# Case Study – BCS Learning & Development Ltd

"What I love about Surge Online is the calm considered way in which they go about their business - they never panic or flap"

Steve McCorquodale, Product Manager, BCS



### **Background**

**BCS,** The Chartered Institute for IT, brings together professionals and practitioners working in the fields of IT and Computing, from industry, education and academia.

**Surge Online** were tasked with building a webbased platform for BCS, aimed at both primary and secondary school teachers.





http://surge.online

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#### **Challenges:**

- O Create the right website structure to appeal to busy teachers
- Manage the project and other suppliers to deliver a working end product within a specific timeframe
- O Leave certain areas open for development further down the line

#### **Surge Online say:**

Working with **Steve** and other members of the **BCS team** has been a wonderful experience.

They bought in whole-heartedly to our **Agile** working practises, and had complete **faith** in our ability to deliver the project on time, using the our **Discovery** and **Build** phases.

"The design was iterative, and the sprint methodology was fantastic - we were able to see how the product was developing and being built before our very eyes"

Steve McCorquodale, Product Manager, BCS

#### **BCS** say:

Having only joined **BCS** a few months previously (March 2016), this was my first significant project for the company, and given the tight timetable, it was imperative that it went **smoothly**.

I was recommended to **Surge Online** by a trusted colleague, and as soon as I was introduced to **Surj**, I was instantly reassured by his educational **experience**, the fact that his company already worked with **Agile**, and because it fitted in with **BCS's** values.

"Surge Online was there from the very beginning, and so were able to get right under the skin of the organisation and the product - this made a huge difference"

We started the project in Summer 2016, and then spent a lot of time in planning on the **Discovery** Period; in fact, we didn't start any of the website building until October, but the project finished **right on schedule** in February 2017.

The **Agile** process was crucial in this respect – **Surge Online** ensured that the Minimum Viable Product 'MVP' was identified and delivered according to the time and budget available, whilst still leaving scope for further **development** down the line.

"Surge Online would always ask in discussions, is this what the customer would want?"

**BCS** is continuing in becoming more **user-focused**, aligning its values with customer centricity. **Surj**, in particular, is very strong in understanding how both the product and the people need to work together within an organisation.